



# Motor Fleet from Allianz

For Intermediary Use

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# Our product portfolio

A comprehensive offering that reflects the needs of modern fleets.

Our suite of products caters for mini, small and large fleets. Depending on the size of your customer's fleet you can trade with us digitally or via our branch network.

MOTOR FLEET FROM ALLIANZ



**Complete Mini Fleet**  
for fleets of 3-15 vehicles (up to 20 at renewal), traded digitally.



**Small Fleet**  
for fleets of 4-14 vehicles, traded via our branch network.



**Motor Fleet**  
for fleets of 15 or more vehicles, traded via our branch network.

# Why Allianz for fleet?



## Local expertise, global knowledge

Prompt and considered responses from our local underwriting and claims experts so you can get back to your customers quickly.

Working hand-in-hand with Thatcham, the MIB and the ABI, along with our global specialists and partners across the Allianz Group, we have in-depth insights on latest market trends and vehicle technology and are proud to actively help shape and steer the industry.



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# 24/7

## Outstanding claims service

Simple and convenient ways to make a claim. You can notify and track the progress of claims and repairs online 24/7. You'll always be supported by one of our dedicated fleet experts who'll swiftly arrange repairs through our national repairer network and keep you in the loop about every step.



## A tailored proposition

Each case is addressed based on its individual merits. Depending on the needs and risk exposure of your customer, we can arrange different types of driver training and explore a wide range of options to manage fleets safely and efficiently.

## Fit for the future

Solutions for both traditional and electric vehicle fleets. Supporting your customers as they electrify their fleet – we're here to help.

# Our Motor Fleet cover

Our Motor Fleet, Small Fleet and Complete Mini Fleet cover includes:

## Third party liability

unlimited indemnity for death or injury

indemnity for accidental damage to other persons' property; £20,000,000 in respect of private cars, £10,000,000 for all other insured vehicles

## Comprehensive electric vehicle (EV) cover

including third party liability during charging and damage for cables, connectors, electric wallboxes and posts

## New for old cover

for private cars or goods carrying vehicles up to 7.5 tonnes if the vehicle is less than one year old and damaged beyond 50% of their list price

## Personal accident cover

for drivers between 17-70 years of age, with £10,000 indemnity per incident

## Accidental misfuelling cover

to drain the fuel tank and rectify any subsequent damage

## In-vehicle safety technology

up to £250 for equipment such as dash-cams

## Replacement locks

unlimited cover if vehicle keys have been lost or stolen

## Child seat

like-for-like replacement cover

## Legal protection

cover up to £100,000 for uninsured loss recovery and motor prosecution defence

## Personal belongings

up to £500 per incident

## Medical expenses

up to £500 per person for anyone injured in the insured vehicle, subject to a maximum of £2,000 per incident - Motor Fleet and Complete Mini Fleet

£250 per person and £1,000 maximum per incident - Small Fleet

## Driving abroad

territorial limits apply\*

## Unauthorised movement policy

cover for the movement of vehicles impeding legitimate access or exit

## Volunteering

cover for employees using their company vehicle to support the NHS, Trussell Trust or IFAN (Independent Food Aid Network) recognised charities with the insured's agreement

## Occasional business use

cover for private cars owned by or loaned to an employee. (available for Motor Fleet customers only)

## Psychological support (optional extension)

up to eight sessions of treatment following an accident for the driver and any passengers.


\* please refer to policy wording for details


# Risks we like


We can find solutions for a wide range of fleets but **our preferred risks are:**




## Small Fleet and Motor Fleet


 established businesses with a minimum of three years' confirmed claims experience


 commercial vehicles used for the carriage of own goods

 private car schedules not dominated by high performance vehicles


 fleets that do not change insurer on an annual basis.

## Complete Mini Fleet

 business cars and light commercial vehicles less than 7.5 tonnes (used for carrying own goods only)

 established businesses with a minimum of three years' confirmed claims experience

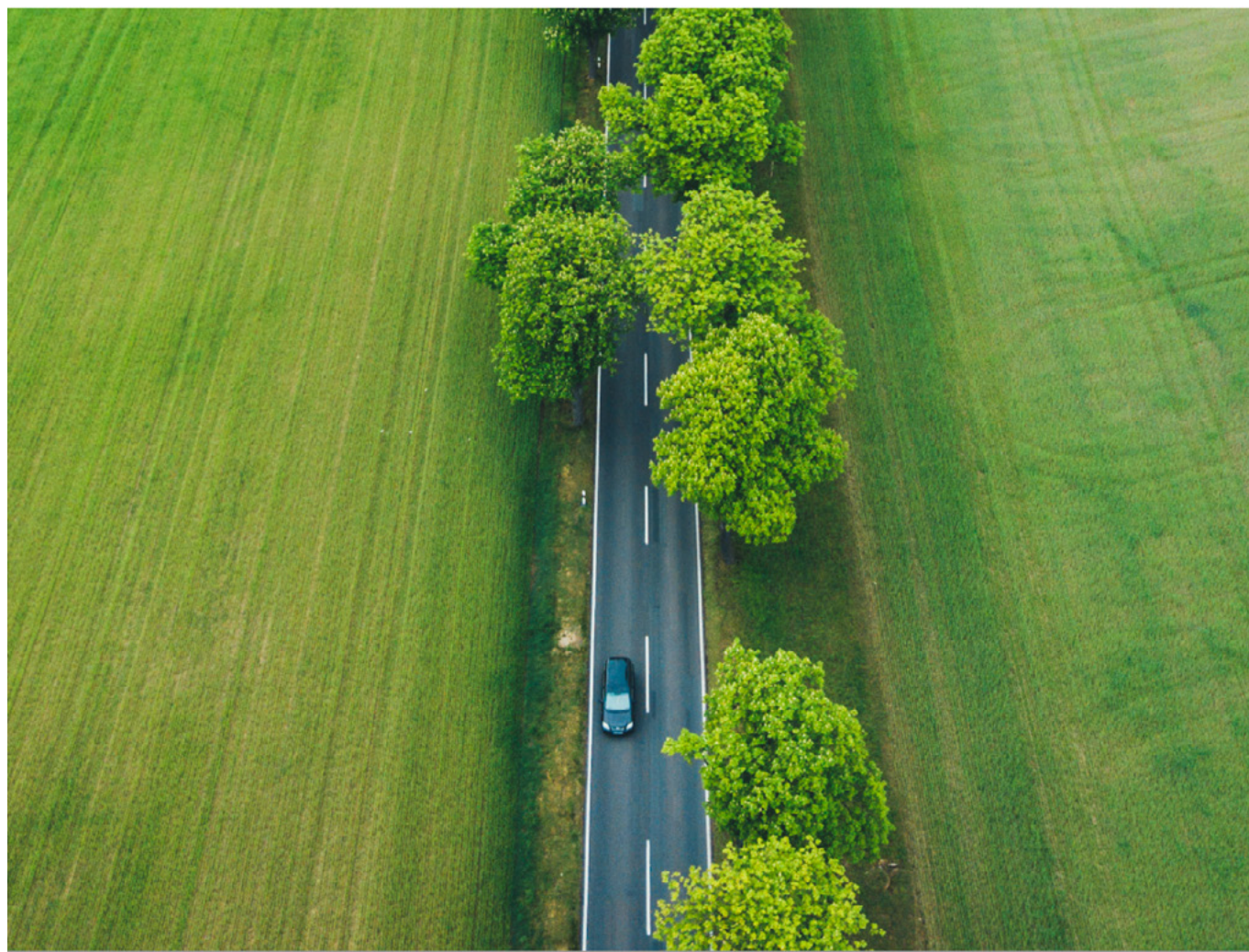
 UK based businesses - over 3,000 trades and occupations accepted

 private car schedules not dominated by high performance vehicles.

# Support throughout the journey

## A flexible approach

We know that one size doesn't fit all and are open to discussing tailored propositions, long-term and finance agreements.

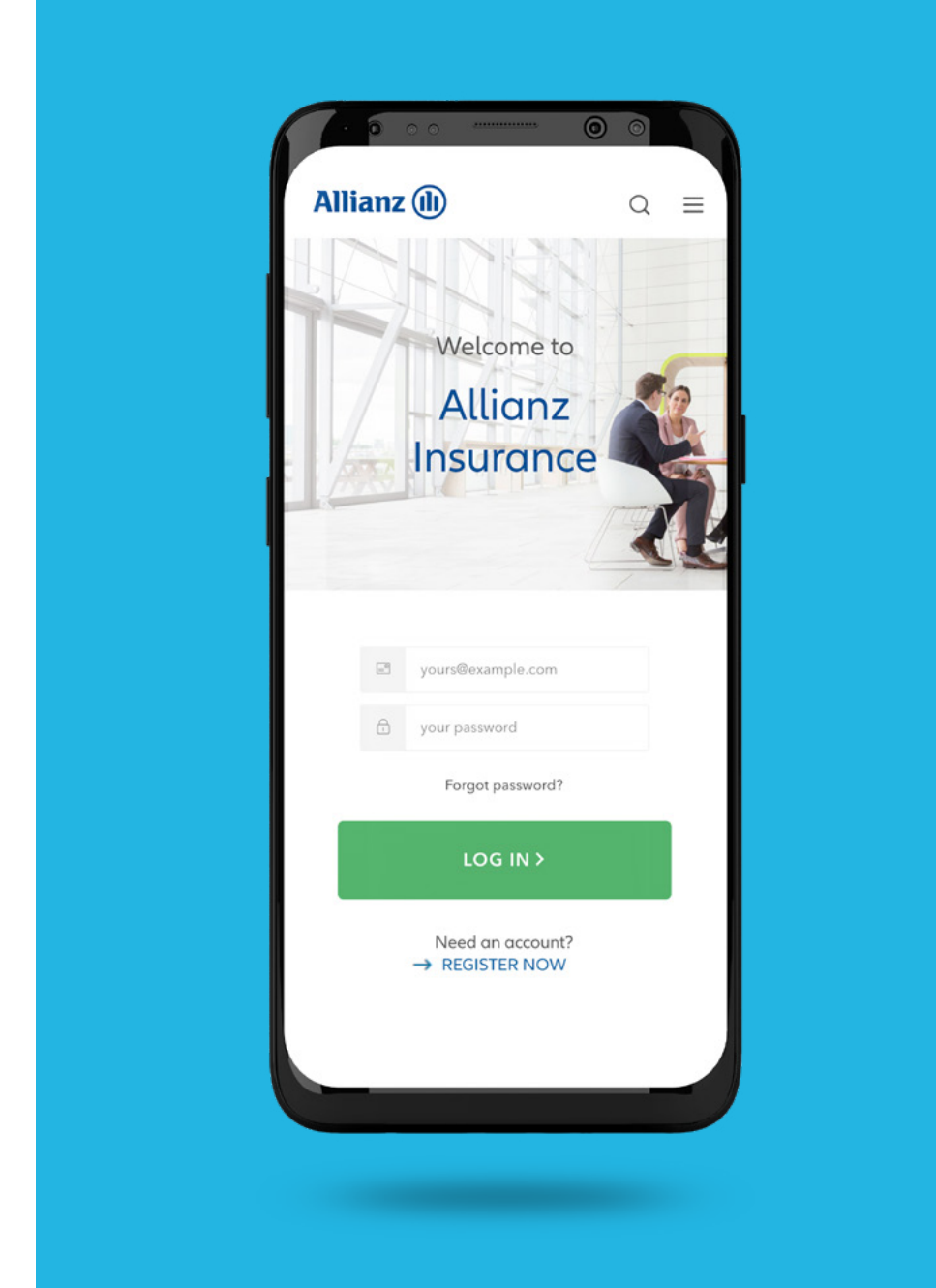


## Electric vehicle expertise

There's a lot to consider when transitioning to an electric fleet. We've the expertise to support your customers as they make the switch providing EV wrap-around cover and discounted EV driver training.

## Easy access to claims support

Alongside phoning or emailing us you can get instant claims updates through live chat via Allianz Claims Hub, which also lets you notify and track claims online, 24 hours a day.



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## Lifetime repair guarantee

Our network is highly skilled, accredited and uses the most up-to-date repair methodology. Which is why we're able to offer a lifetime guarantee on all repairs.\* And, where possible, we'll always look to repair damaged vehicles with green parts, increasing sustainability and reducing wastage.

## £150 excess reduction

For both our Motor Fleet and Small Fleet customers we'll reduce the policy excess by £150 when an insured vehicle is repaired by one of our 300 approved repairers.

\*lifetime guarantee is applicable whilst the vehicle is owned by the policyholder



### Free courtesy vehicles

If your customer's vehicle is off the road, we'll supply them with a free courtesy vehicle (Class A), this excludes any specialist repairs. If we can, we'll also offer them a like-for-like vehicle, including electric or hybrid models, at competitive rates.



### Case analysis

Looking at accident types and occurrence rates we can spot trends, help identify where a fleet is most at risk and make suggestions for suitable remedial action.

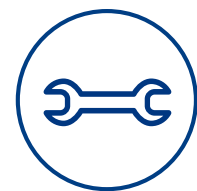


### Claims focal points

For larger fleets with higher claims frequencies you'll be given a dedicated claims relationship manager who'll work closely with you to support your customers.

### Free accident recovery

We'll collect your customer's damaged vehicle and take it to one of our approved garages. Once repaired, the vehicle will be returned to your customer free of charge.



### Mobile windscreen repairs

To minimise disruption, we can travel to your customer and carry out free windscreen repairs; which come with a lifetime guarantee.



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### Multinational solutions

We operate in over 70 countries and can provide cover through international fleet programmes.



Allianz is one of the largest players in the UK market and **its service quality is impressive**: investment in claims portal technology has been executed really well, achieving a great balance between people and tech and setting a high bar for the competition.



Managing Director, Gracechurch  
Ben Bolton



Allianz reacted superbly to the onset of the pandemic, shifting to remote working in quick fashion, making a number of fundamental changes to the claims process to support clients, and much more.

British Claims Awards  
Commercial Lines Insurer of the Year





# Staying on track



From driver training to in-vehicle technology, we've the right partnerships and systems in place to help your customers save money, increase safety and prepare for the electric revolution.



A world leader in fleet safety and driver training. DriveTech can provide bespoke training programmes, ad-hoc consultancy and support with day-to-day fleet management, such as in-depth operational analysis of telematics data.

Your customers have access to an exclusive package of discounted services including:

#### **Electric vehicle driver training**

Online and on-the-road driver training to help your customers prepare drivers, either before or after they receive their electric vehicle.

#### **On-the-road training**

Eco driving, UK familiarisation, parking and manoeuvring and winter driving, regulatory CPC training, as well as courses designed for those who drive under tachograph legislation.

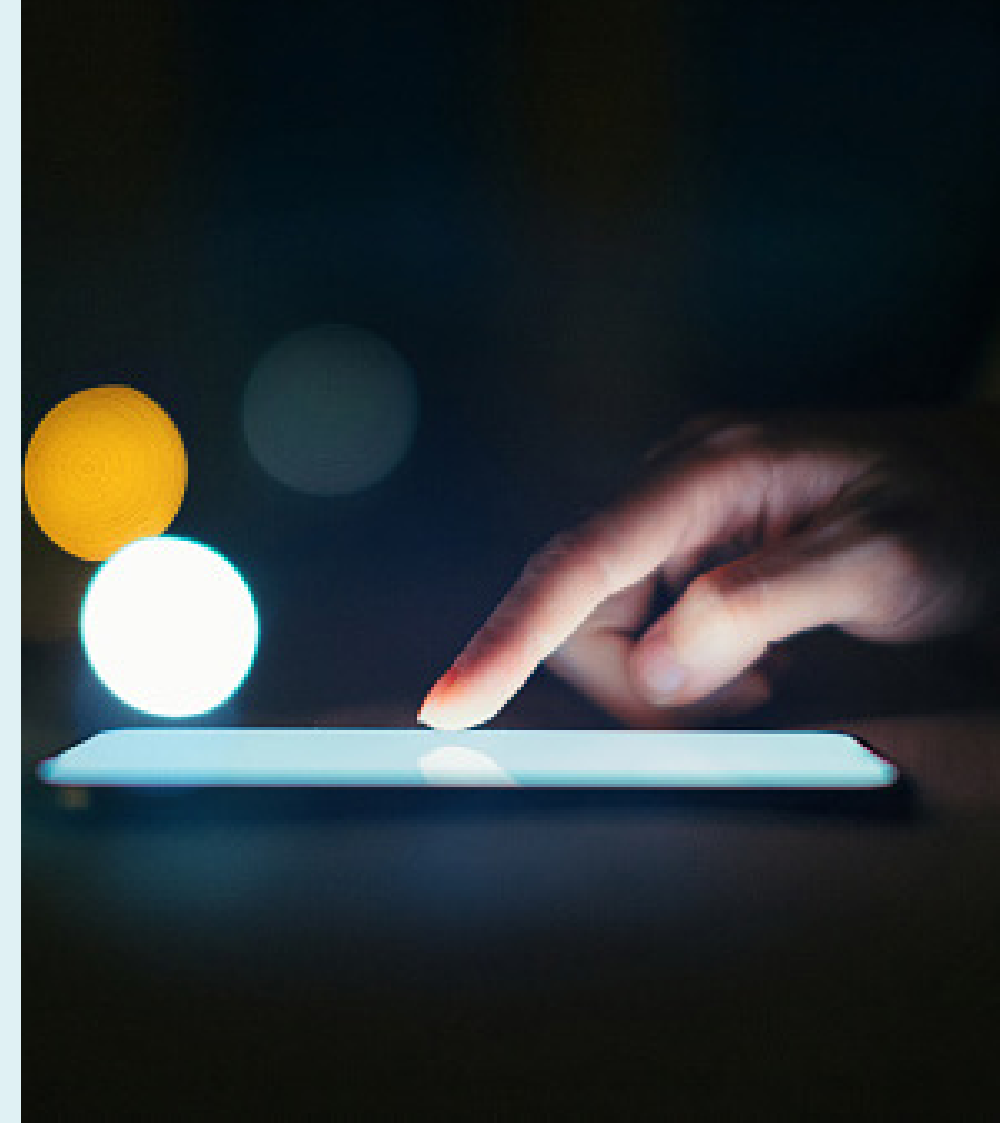
#### **Fleet support**

Online driver assessments, licence checking, post incident analysis services, e-learning, grey fleet management and line managers' workshops.



**Breakdown recovery**

Access to comprehensive breakdown packages, including insured and pay-on-use options from the UK's number one breakdown services provider.



Tracker.

**Stolen vehicle recovery**

In collaboration with the makers of the UK's most successful stolen vehicle recovery system, we can offer your customers discounted Tracker products along with access to their Tracker app, providing 24/7 visibility of your customer's vehicle's location.



**Cameras and telematics**

Discounted on-board cameras and telematics to help prove liability, control expenses and improve driver behaviour.



**In-vehicle coaching**

Award-winning technology gives the driver real-time audible and visual nudges when they need to adjust their driving style to optimise safety and efficiency. This can help to reduce fuel consumption and improve the battery range of electric vehicles.

# Going beyond fleets

We're specialists in insuring fleets but we also know a fair bit about managing businesses. Explore our range of services to help your customers operate efficiently and safely.



## Business continuity planning

It's always good to have a backup. We've partnered with Glen Abbot, business continuity and information security specialists, to help your customers prepare for when things don't quite go to plan.

## Praxis42

### Health and safety consulting

Now, more than ever, it's crucial for businesses to protect their staff and customers. We can provide access to discounted health and safety consulting as well as a range of e-learning modules.



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### Free legal advice

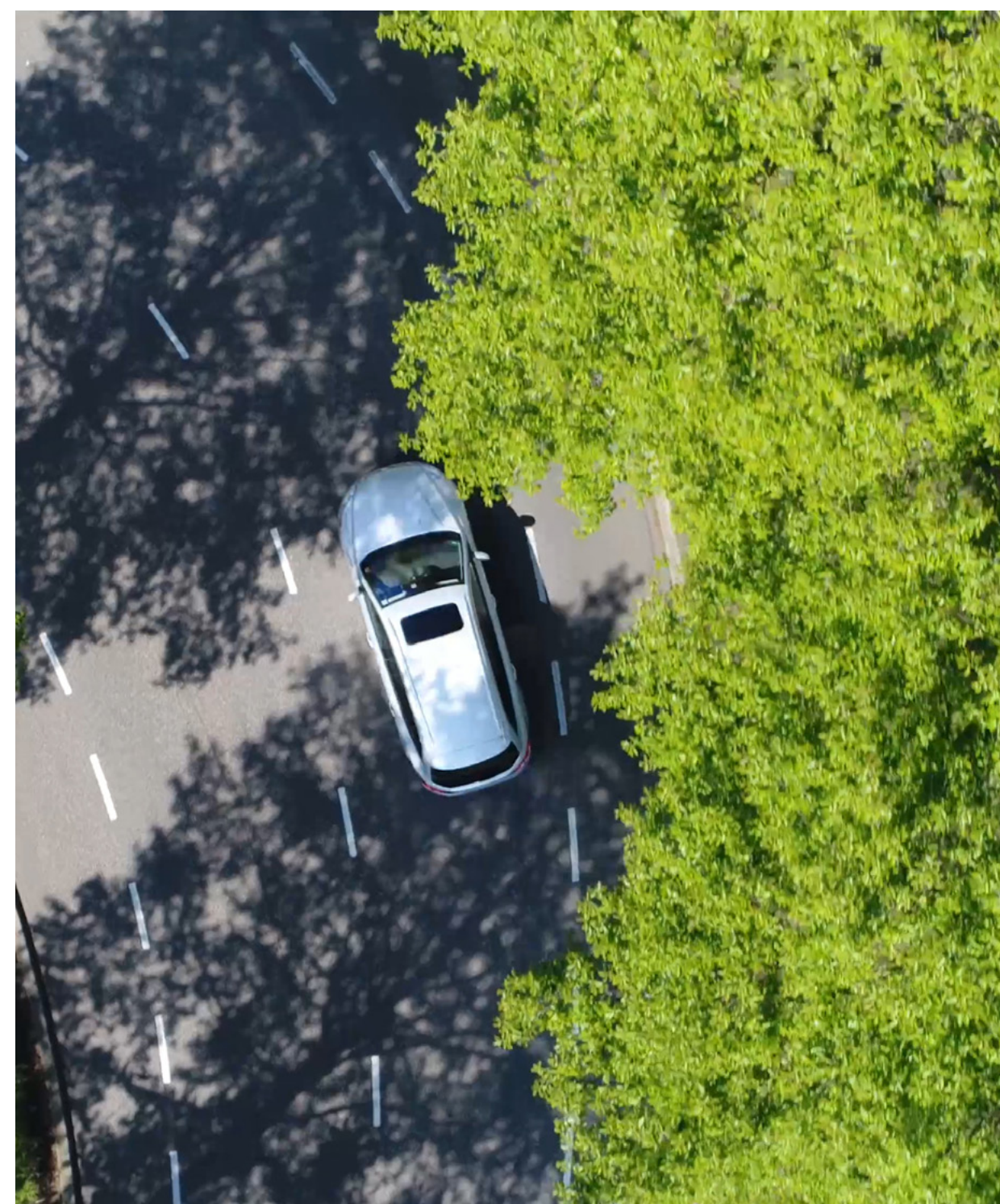
We know legal costs can be crippling and nobody wants to become embroiled in a legal battle. We can support your customers to avoid these situations with discounted legal services and a free 24/7/365 legal helpline.

### Free legal templates

To save both money and time, we have over 140 free legal templates, to help ensure your customers HR policies, contracts and agreements are legally compliant. Once created, your customers can save and store all their documents within our online storage facility.

### Easy-to-use law guide

Legal jargon can be overwhelming and confusing at times. Our free and simple law guide is written by lawyers to help your customers understand legal processes and requirements.



# Obtain a quote

## **Motor Fleet and Small Fleet products**

Please speak to your Allianz representative.

## **Complete Mini Fleet**

Visit [allianzquotesme.co.uk](http://allianzquotesme.co.uk)  
or iMarket.

For any other information,  
please visit [allianz.co.uk/broker](http://allianz.co.uk/broker).



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